



Maxiom Group assists Life Science clients in effectively developing, managing and improving their Supply Chain operations.

Supply Chain Management

Management of clinical and commercial supply is a critical capability with evolving requirements throughout the drug or medical device product lifecycle. At each stage of development, Maxiom Group assists Life Science companies in designing Supply Chains and improving Supply Chain Performance.

COMMERCIALIZATION LIFE CYCLE

	EMERGING COMPANIES	ESTABLISHED COMPANIES	MATURE COMPANIES
Company Profile >	Proceeding through clinical trials and beginning to plan for commercialization	With one or two commercial products and a growing clinical pipeline	With multiple commercial products and a deep clinical pipeline
Supply Chain Challenge >	Plan, Design & Launch	Manage Complexity	Optimize Performance
Maxiom Group Services >	<ul style="list-style-type: none"> Supply Chain Strategy Supply Chain Network Design Supply Chain Partner Selection Supply Chain Launch Planning 	<ul style="list-style-type: none"> Supply Chain Planning Business Process redesign IT Infrastructure 	<ul style="list-style-type: none"> Supply Chain Optimization Organizational Alignment & Integration Risk Reduction & Anti-counterfeiting

Emerging Companies

Early in their product development cycle companies may have little supply chain expertise. Maxiom Group offers:

Supply Chain Strategy Our experts assist emerging companies in designing a Supply Chain to support the unique requirements of their upcoming commercial launch. Our approach assures that all Supply Chain considerations are integrated into the overall commercialization strategy.

Supply Chain Network Design We apply Life Science industry best practices and approaches to design and establish optimal Supply Chain operations in these areas:

- Purchasing • Forecasting and Demand Management
- Supply, Inventory and Production Planning • Packaging
- Distribution • Logistics • 3rd Party Service Providers

Supply Chain Partner Selection Many emerging Life Science companies rely on external partners for manufacturing and logistics support. Our deep experience and knowledge of service providers can assist in quickly identifying the best candidates and then structuring relationships that serve the overall business strategy.

Supply Chain Launch Planning Important supply and capacity decisions must be initiated well in advance of anticipated submission and launch dates. Our experienced consultants apply lessons learned from supporting numerous product launches across a variety of therapeutic areas and supply models.

Supply Chain Management

Established Companies

For companies that have successfully commercialized one or two products, Supply Chain challenges arise from the complexity inherent in an expanding number of dosage forms, packaging configurations, supply networks, and geographies. Maxiom Group offers services for:

Supply Chain Planning Demand, supply, inventory, production, and sales and operations planning (S&OP) processes for mid-size companies need to be more formal and sophisticated than for smaller operations. We provide expertise to assist companies in identifying and implementing policies, processes, procedures, and systems that result in efficient and effective Supply Chain operations.

Business Process Redesign In many mid-size companies, business processes evolve from necessity in an environment of constrained resources and limited commercial skills. Maxiom Group's practitioners assist companies in redesigning key Supply Chain business processes, in areas such as order fulfillment, warehousing, procurement, and logistics in order to streamline, simplify, and implement best practices for higher levels of service at lower cost.

IT Infrastructure Information technologies are a critical enabler of high levels of Supply Chain performance for companies experiencing rapid growth. We help clients plan, identify, select, and implement IT solutions that enhance visibility and collaboration across Supply Chain partners, and drive improved reliability of Supply Chain operations.

Mature Companies

For companies with established product lines and a well developed Supply Chain infrastructure, the challenge is to steadily improve cost and service performance while reducing risks. For these companies, Maxiom Group offers services to optimize the company's existing resources.

Supply Chain Optimization For mature organizations, improving Supply Chain performance is an ongoing challenge. We have assessment tools to rapidly identify and quantify areas for improvement and potential benefits, in clinical supply planning, network analysis, trade distribution, physician sampling, and partner management. We also assist in designing and implementing the identified changes.

Organizational Alignment and Integration We help Life Science companies align and integrate their business to perform at higher levels. This can involve organizational assessments, measurement and metrics program development, post-merger integration, or training programs to improve skills and competencies.

Risk Reduction and Anti-counterfeiting One of the outstanding challenges in Life Sciences is ensuring safety and security throughout the Supply Chain. We provide assistance in designing and implementing pedigree and mass serialization programs to comply with existing and future state, federal, and global regulations. We also evaluate and reduce risks due to Supply Chain disruptions caused by supplier interruption, facility disasters, and other unplanned events.

About Maxiom Group

Maxiom Group is a leading strategic business and IT consulting firm exclusively serving the Life Sciences industry. We help transform emerging, established and mature biotechnology, pharmaceutical and medical device companies at each stage of their life cycle by solving mission critical business issues. From drug discovery and development, to clinical trials, to commercial launch and sustained market leadership, Maxiom Group clients rely on our unique focus, insight and approach.



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